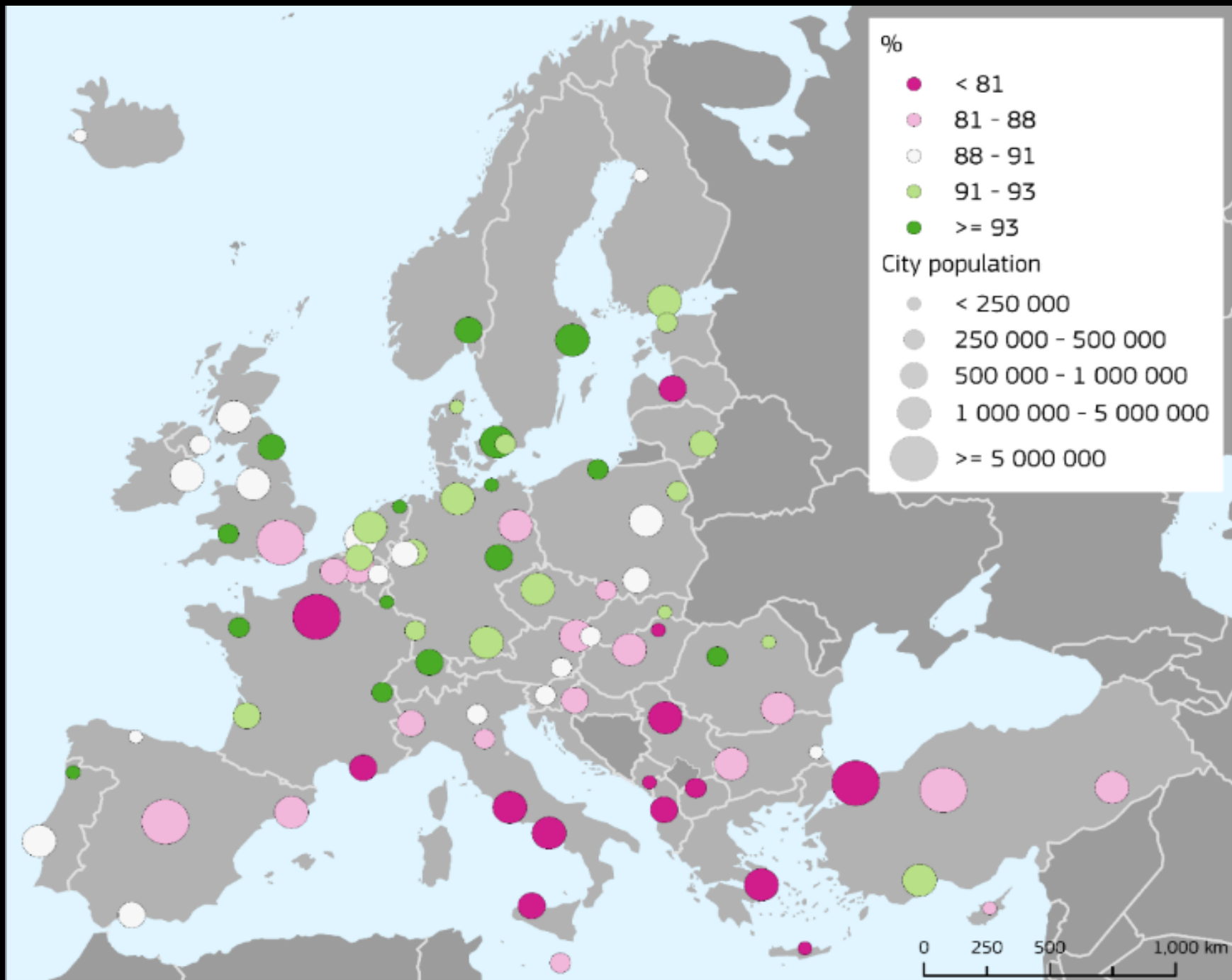


Digital transformation challenges in Romanian cities: it is not about technology

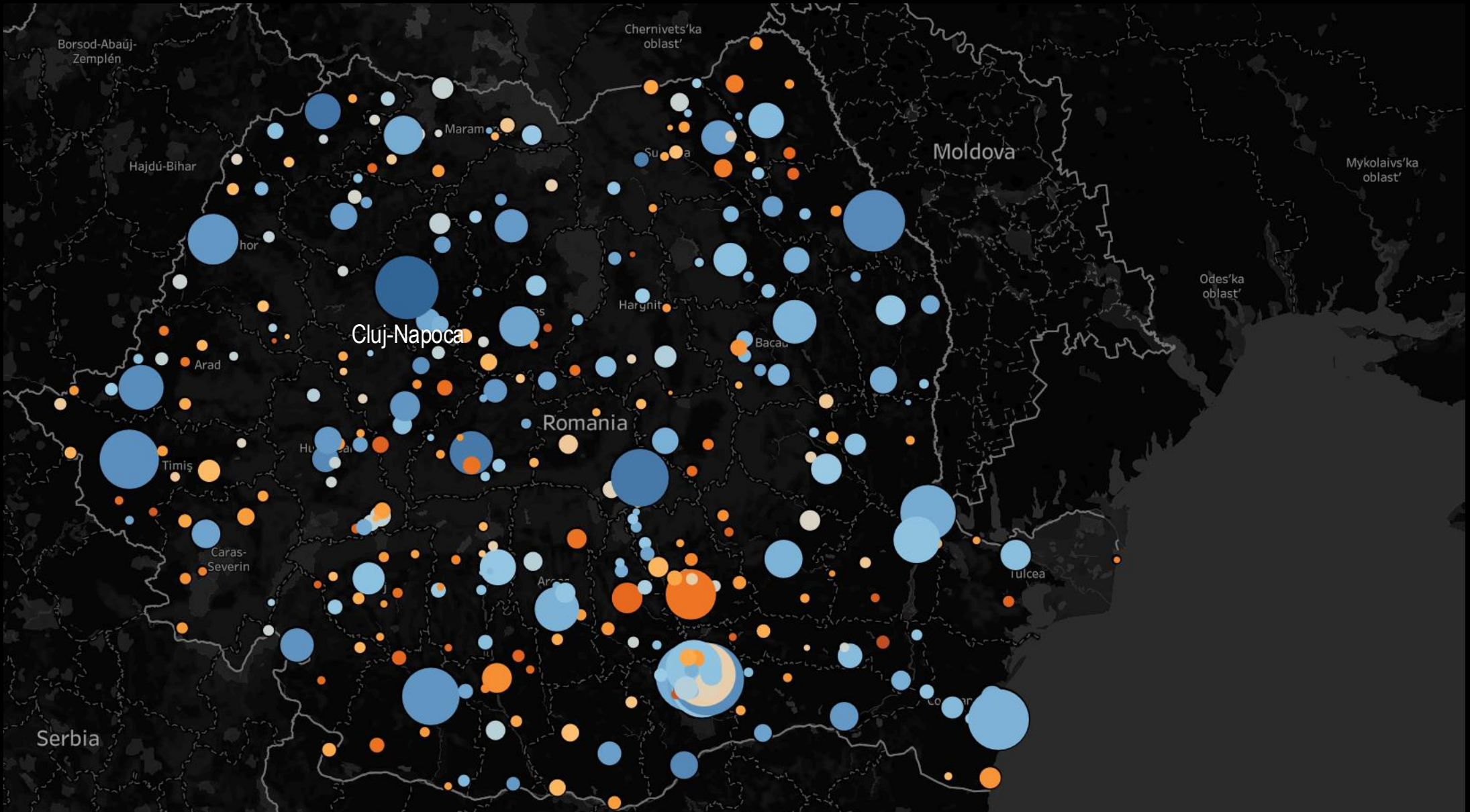


Cluj-Napoca

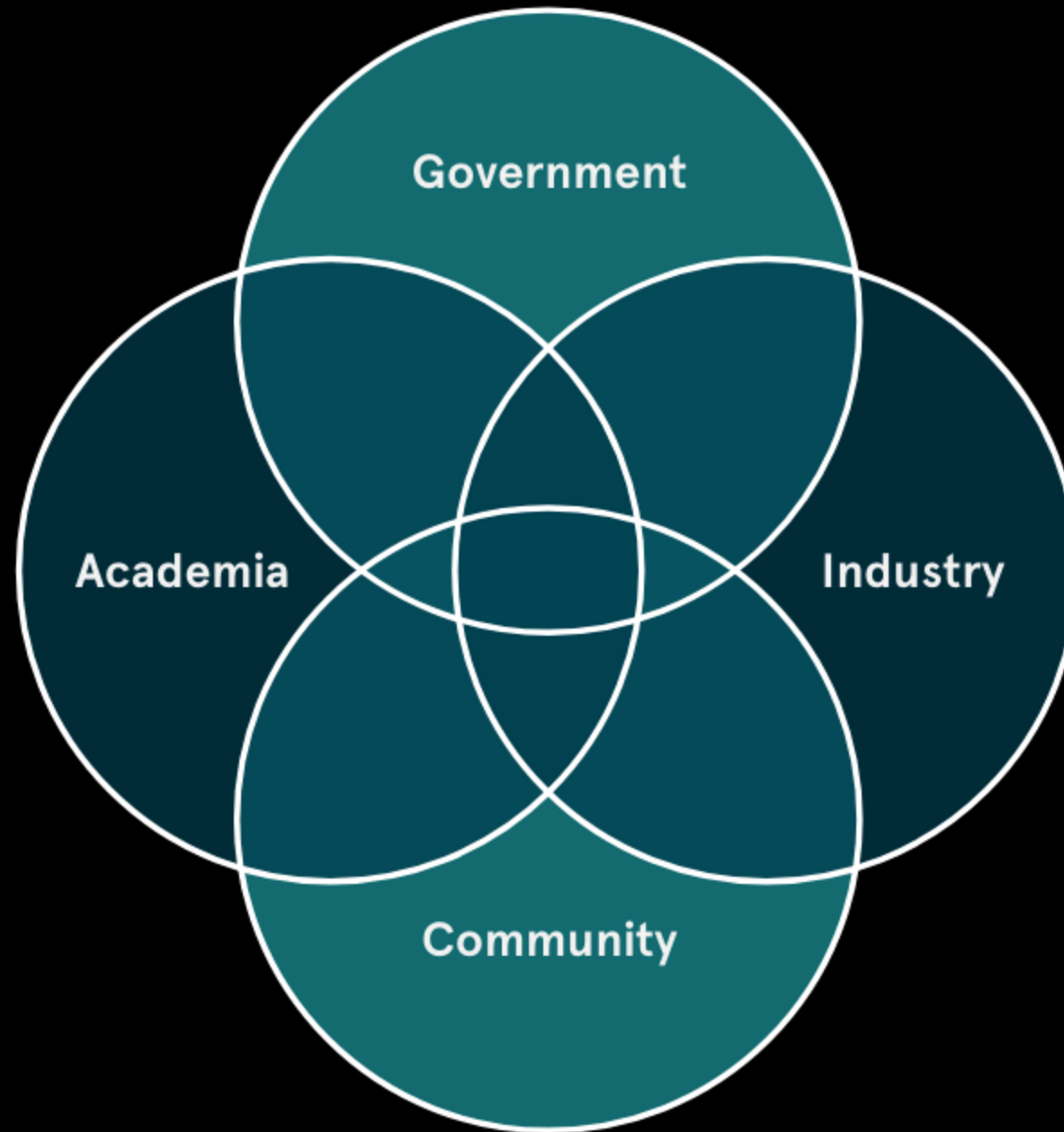
- Second largest city in Romania (~450.000 inhabitants)
- The economy grew by 450% between 2000-2019
- The rise was planned
- Among the best cities to live in (10th place, European Commission Quality of life in cities index, 2023)



Front Office digital services index



Quadruple helix



City Hall (Government)

- Acting as a facilitator of digitalization
- Efforts to digitalize the institution started in 2004
- Achievements:
 - Hundreds of digital forms
 - All documents go through DMS
 - Digital signatures
- Challenges
 - Slow moving changes
 - Interoperability
 - Central support

ICT Companies (Industry)

- ~ 10% of the City's workforce
- Consultative Council of Entrepreneurship and Innovation in IT (CCEIIT) from 2011
- Achievements:
 - Very succesful sector
 - Both Romanian and multinational companies
 - Community involved
- Challenges
 - Technological change
 - Move from outsourcing to IP
 - Different ways of doing things

Universities (Academia)

- 6 state, 4 private universities
- 90.000 students (1 in 5 inhabitants)
- Achievements:
 - Among the best in Romania
 - Seen as a trusted actor
 - Collaborative tradition
- Challenges
 - Technological and societal change
 - Student expectations
 - Decreasing trust in experts and education

Civil society (Community)

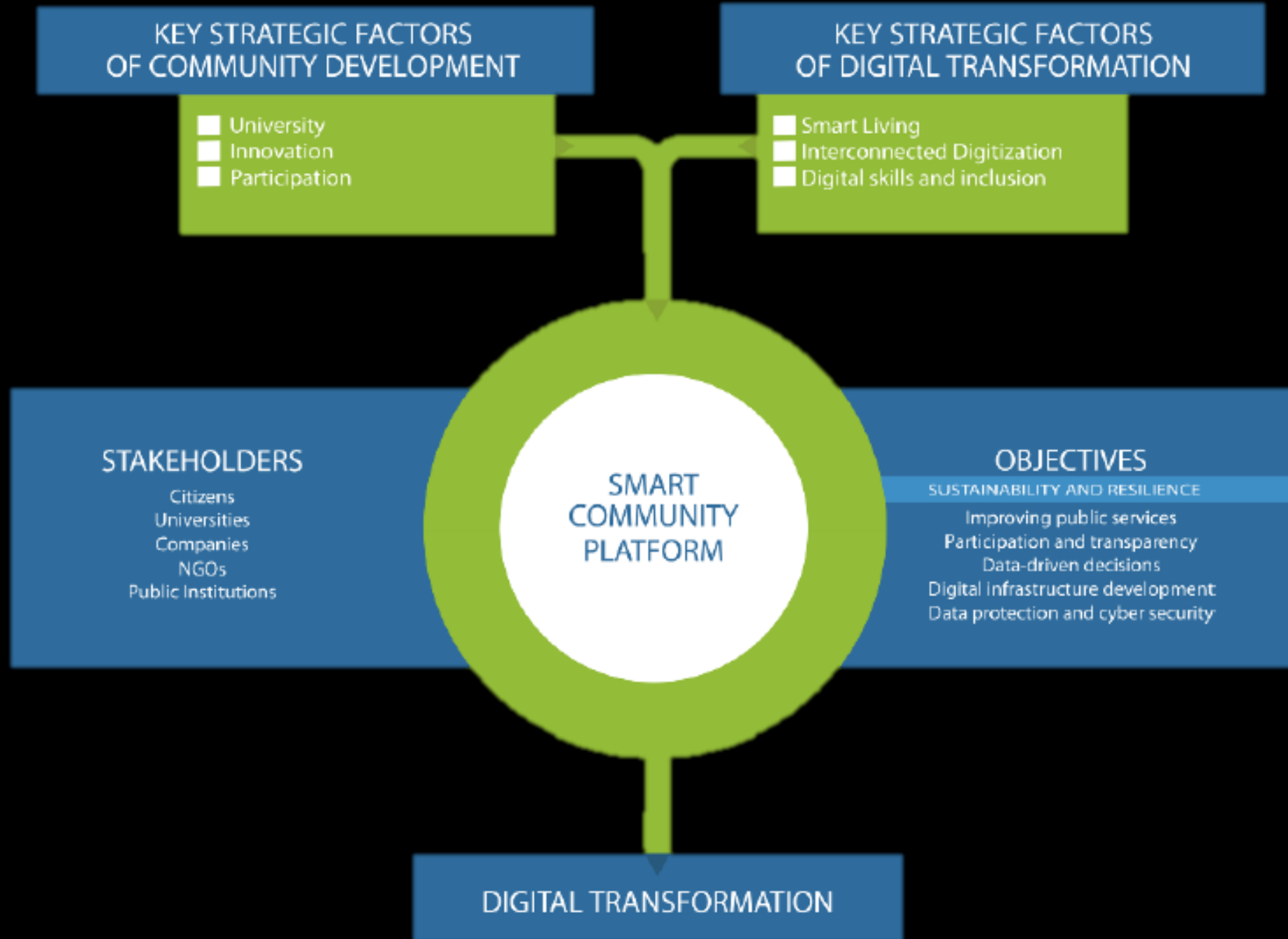
- Most civically active city in Romania
- Many clusters and pressure groups
- Achievements:
 - Between 5 and 10% of people take part in participatory budgeting
 - Increasing use of participatory tools
 - Trust between actors (relative)
- Challenges
 - Society atomization and competing interests
 - COVID-19 hiatus
 - Digital divide

Colaborative examples

- Strategy formulation (all actors)
- Digital service design (City Hall-Companies)
- Digital training (Companies-City Hall)
- Digitalization events (Civil Society-Universities-Companies)
- Experts in government (Companies-City Hall)

Succes factors

- Functioning ecosystem
- Leadership
- Clear vision and ambitious strategy
- Openness and adaptation
- Trust
- Universities



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